

BUILDING BUSINESS

Report reveals
alarming construction
worker suicide rates

03

The legalities
of builders'
warranties

07

Protecting your
reputation as
you grow

11

LBP Codewords
and Quizzes

24

Highlights

The Paslode® Impulse Pair promotion is back

05



In this issue

MENTAL HEALTH

Report reveals alarming rates of construction worker suicide

03-04

PROMOTION

Paslode Powervent Impulse Pair

05

LEGAL

Builders' warranties - what are they and how long do they last?

07-09

PRODUCT KNOWLEDGE

Unjamming your nail gun

10

BUSINESS ADVICE

Five ways to protect your reputation as you grow

11-13

INSURANCE

Will builders be responsible for product failure?

15-16

PRODUCT KNOWLEDGE

GIB Weatherline® Rigid Air Barrier - the first South Island installation

18

FISHING

ITM -still keepin' it reel

19-20

THE APPRENTICE

The apprentice diary: entry #17

21

BIG BUDDY

Care, guidance and the odd hardware project helps boys develop

22

TOOL REVIEW

HiKOKI Multi Volt tools get put to the test

23

LBP CODEWORDS

How to navigate career breaks as an LBP. Your duty in labour-only contracts.

24-26

LBP CODEWORDS QUIZ

Complete the quizzes, record your skills maintenance activity

27

ITM NEWS

Canterbury builders celebrate brilliant new facility

30

HIGHLIGHTS

Paslode Pair promotion

P05



Hand tools promotion

P06



Robinhood cooking combo

P13



OX leather tool aprons promotion

P26



ITM rev up your wardrobe promotion
P32



Building Business contributes towards your LBP skills maintenance requirement. Ensure you log this into your ITM diary or the ITM App today.



Report reveals alarming rates of construction worker suicide in NZ

The release of a report into suicides of construction industry workers has highlighted the need for all parts of the industry to work together to support the mental health of workers.

[CONTINUE >>](#)

Brett Murray, Chief Executive of Site Safe, says the report showed while there is no single cause, there are common factors in some cases the industry can work on, including work and financial stresses and physical injuries.



He says Site Safe is already developing a mental health and wellbeing strategy based on the findings of the report which studied coroner reports from 2007-2017.

"To lose 300 people to suicide in our industry over 10 years is devastating," Brett Murray says.

"It's an employer's responsibility to provide a safe environment for their workers and this includes protecting physical and mental wellbeing.

"There has been huge progress in workplace health and safety over the past twenty years, but we all need to play our part in shifting attitudes towards mental health."



Most common workplace pressures

The workplace pressures mentioned in coroners' reports included:

- job insecurity or uncertainty
- stress related to running a business
- pressure to deliver under deadlines
- juggling responsibilities
- dealing with an injury or illness affecting the ability to work.

One in eight (13%) of all cases listing workplace pressures included experiences of job insecurity.

Notably, people who were self-employed or business owners (11.3% of all cases) were twice as likely to have been affected by work-related factors than employees.

"The findings in this report outline some of the pressures on people working in the construction industry.

"These pressures aren't unique to the construction industry, but the solutions can be found by getting the industry set-up to address these challenges and improve the mental health of its people."

Mr Murray says the report aims to help industry, government, and the public understand the risk factors and pressures that can contribute to suicide in the construction industry.

"Suicide prevention is something for all New Zealanders to work on, but the most effective suicide prevention initiatives are tailored to the environments and cultures of people at risk.

"In the case of the construction industry, pilots of programmes in New Zealand and Australia have found that initiatives targeted at people who work in the construction industry can prevent suicide and improve mental health and wellbeing."

The full report is available for download:

www.sitesafe.org.nz/guides--resources/research/sitesaferesearch

For more information about suicide prevention, please visit www.mentalhealth.org.nz/suicideprevention

POWERVERT IMPULSE PAIR

**SEE IN-STORE
FOR A GREAT
PRICE!**

Available in-store
from August 1st.*

**ONLY WHILE
STOCKS LAST!
STOCK STRICTLY
LIMITED PER
ITM STORE**

1 x FrameMaster-Li™ Powervent Framing Nailer

**Ideal for Hardwood, LVL, Framing, Trusses,
Flooring, Joists, Roofing, Decking, Eaves, Cladding**

1 x TrimMasterIM250-Li 1.6mm Angled Bradder

**Ideal for Architraves, Quads, Beading, Door Jambs,
Mouldings, Skirting Boards, Panelling, Stair Rails**

2 x 2.2 Amp Lithium-Ion Batteries

1 x Charger Kit

1 x Safety Glasses

2 x Allen Keys

1 x Tough Carry Bag

**WITH 15%
MORE
POWER***

***FRAMEMASTER ONLY**



S20503

PASLODE IMPULSE PAIR

9315104016989

*Please note: this Powervent Impulse Pair promotion is strictly while stocks last. ITM stores have limited stocks per store and may not be able to order more when sold out.
Please check with your ITM sales rep for availability.

String Line

- #CM80 - white
- #CM80FL - pink/yellow
- 80 Metres
- Braided nylon



\$9.50
EXCL GST

Carry Tool Bag

#JKB-243

- 510mm length
- Stainless steel tube carry handle
- Adjustable shoulder strap
- 21 Inside tool holders
- 15 Outside pockets

Jackman



\$45
EXCL GST

22oz Claw Hammer

#E322CR

- Solid one piece forged steel
- Shock reduction grip®
- Smooth face



\$77
EXCL GST

20oz Surestrike Steel Hammer

#E-MR20C

- All steel hammer
- Injected moulded cushion grip
- Curved claw



\$37
EXCL GST

Aviation Snips

#MW6716-S, #MW6716-L,
#MW6716-R

- Glide-tech forged blades for precise cuts and tight turns
- Serrated bottom blade
- 245mm length
- Made in USA
- Available in straight, left cut or right cut models



MIDWEST
SNIPS

\$34
EXCL GST

300mm Combination Square

#FH1953

- Stainless steel hardened blade
- Heavy-duty cast iron stock with ground faces
- Multi-purpose - it's a try square, a mitre square or depth and marking gauge



\$40
EXCL GST

Wrecking Bar

#E-EWB36

- 900x19mm
- Angled chisel end for prying and lifting
- Slotted end for pulling nails



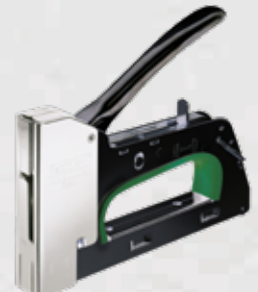
\$32
EXCL GST

Rapid Pro Heavy Duty Staple Gun

#RT34BK

- **SPECIAL BLACK EDITION**
- Patented 3-step force adjuster
- Long service life – capable of over 100,000 actuations
- All steel casing and mechanics
- Made in Sweden
- 5 year guarantee

Rapid
SVENSK EFFIXITY



\$55
EXCL GST

ITM BEER MUG

FREE!
WITH
PURCHASE



Spend over \$100 on all products on this page and receive a free ITM beer mug.*

*Strictly while stocks last. Limit of two beer mugs per account



Builders' warranties – what are they, and how long do they last?

07

LEGAL

In law, a warranty is simply a promise or an undertaking that is given to you by someone you have contracted with. For example, a builder warrants to his client that his work complies with the building code. If that promise or undertaking turns out not to be correct, the client can sue the builder for compensation.

Historically the breach of a “warranty” was regarded as not as serious as the breach of a “condition”, which would give the client the right to cancel the building contract. But these days those old rules have been superseded by Part 2 Subpart 3 of the

Contract and Commercial Law Act 2017, so some warranties do actually give you the right to cancel the contract if they are breached. The same is true under the Consumer Guarantees Act 1993 and the Building Act 2004. Under the building contract you are free to state what repercussions there will be if a warranty is breached, and this will prevail over the Contract and Commercial Law Act, but not the other two Acts.

In legal terms, we need to distinguish warranties from guarantees. In the context of the building industry, a warranty is a promise given by the builder to the property owner (or vice versa) in the building contract. A guarantee is a promise given by a third

CONTINUE >>

party to the property owner (or the builder). A good example is the personal guarantee that the directors or major shareholders of building companies have to give to their company's bank or their landlord when the company gets a bank loan or leases some premises. Another example is the guarantee that members of Certified Builders or Master Builders can offer their customers. Unlike a warranty, those guarantees are issued to property owners by an underwriter, not by the builder. For example, the Halo guarantee available through Certified Builders is issued by a Lloyds of London syndicate.

Common misconceptions

There is a popular misconception that if you don't have a warranty, or your warranty has "run out", then you don't have any rights against the party that supplied you defective goods or services. That is why retailers are able to entice consumers with the promise of a warranty – as though they are promising you something you don't already have – and it is why there is a booming market in "extended warranties" that you actually have to pay for. That frustrates the Government and lobby groups like Consumer NZ Inc. – so much so that they got the Fair Trading Act amended in 2014 to require all retailers of consumer goods or services who sell extended warranties, to tell their customers in plain English that they probably have better legal rights already.



Similar misconceptions persist in the building industry. For example, some residential builders give their clients written warranties that their building work will be defect-free for a specified number of years and under certain conditions, as if this was some kind of bonus or added value to the client. Homeowners who discover defects after the warranty has run out may be tempted to resign themselves to their fate and pay for the repairs themselves. In fact, if they got proper legal advice they would be told that they already have five separate warranties under the law, three of which can't be contracted out of, and four of which last for up to 10 years.

In the commercial building sector the situation is entirely different because three of those warranties – those in the Consumer Guarantees Act 1993 and the Building Act 2004 – generally don't apply. So commercial property owners are left with whatever warranties may be found in the building contract itself, and the law of negligence that requires the careless builder to compensate the owner for losses arising out of his faulty workmanship or materials, that were reasonably foreseeable. In both cases the commercial property owner's rights may be significantly curtailed by exclusions or limitations of liability in the building contract itself.

It is probably for that reason that the major standard-form building contracts (which were written at least partially to protect the interests of property owners) contain separate warranty agreements that the builder is obliged to give the property owner on completion. The warranty in NZS 3910:2013 is found in Schedule 13, and the warranty in NZIA SCC 2018 is found in Schedule G1. Sometimes you also find warranties buried in the specifications issued by the Engineer or the Architect, so look out for those.

The NZS 3910:2013 warranty

Under NZS 3910:2013 you make an election when you fill out the special conditions, as to whether warranties are required from the contractor, and if so, for which items of work. The warranties must be supplied to the Engineer before the practical completion certificate is issued, and they must be in the form of Schedule 13 "or as otherwise acceptable to the Engineer". Any warranties provided by the contractor do not supersede or override the contractor's obligations under the building contract. The warranties state how long they are to last for, but regardless of what they say, they come to an end after 10 years.

Interestingly, there is no space in the special conditions to specify who the warranties are to come from, but the warranty agreement itself contemplates that it might be given by someone other than the contractor – sometimes, but not necessarily, a subcontractor. The party giving the warranty (the "warrantor") simply promises that the relevant building works are "as required in the [building] contract", and (unless otherwise agreed) "shall be in accordance with good trade practice".

If the warranty is given by the contractor, then to some extent it is superfluous, given that the contractor has already given comprehensive promises to the property owner under the contract itself. For example under clause 2.1.2 of the General Conditions of Contract the contractor undertakes that it will "carry out the work described in the Contract and fulfil its obligations thereunder". The

Building Contract includes not only all the tender and agreed post-tender documents but also the special conditions, the general conditions, the specifications and drawings, the schedule of prices (if applicable) and any agreed additional documents.

Throughout the General Conditions the contractor makes all sorts of additional promises relating to setting out, building materials, timing, compliance with laws, quality plan, and removal and making good of non-complying work. If it later turns out that those promises weren't honoured, then the property owner can sue the contractor for damages for up to 6 years after the non-compliance is discovered (but no later than 10 years after the default arose).

In addition, under clause 5.1.1 the contractor promises that it will "remedy defects in the Contract Works" and under Part 11 there are comprehensive obligations on the contractor to remedy defects that are discovered during the defects notification period (3 months after practical completion unless otherwise stated). Under clause 11.4.1, the contractor remains liable for any obligation that remains unperformed or not properly performed, even after the issue of the final completion certificate. And

to top it off, under Part 7 the contractor agrees to indemnify the property owner against any loss or liability arising out of the contract works, other than those for which the property owner is responsible. That indemnity once again lasts for up to 10 years.

Product warranties

All of the above rights are in addition to the product warranties that are typically issued by product manufacturers or importers. Although they don't name the intended recipient (because the manufacturer or importer doesn't know who they are) they can be enforced by the property owner directly against the manufacturer or importer. The terms of the product warranties may limit the rights that a commercial property owner has, but a homeowner can ignore many of those limitations under the Consumer Guarantees Act.

by Geoff Hardy

Auckland Commercial Lawyer

Martelli McKegg
lawyers



Geoff Hardy has 44 years' experience as a commercial lawyer and is a partner in the Auckland firm Martelli McKegg. He guarantees personal attention to new clients at competitive rates. His phone number is (09) 379 0700, fax (09) 309 4112, and e-mail geoff@martellimckegg.co.nz. This article is not intended to be relied upon as legal advice.

SPAX®



Multi-purpose stainless steel screw

A true multi-purpose screw for fencing, cladding, decking, timber structures & joinery

T-STAR plus



MULTI-Head



Ground Serrations



4CUT



- Cost-effective alternative to bolts or formed metal sheet parts.
- Stainless steel A4 for permanent corrosion protection.
- Absorbs high tensile & compressive forces by being fully threaded.
- Absorbs high pulling forces compared to partially threaded screws.

DELTA® - SEAL



ROSTFREI
INOX
STAINLESS STEEL



A2
AISI 304



MADE IN
Germany



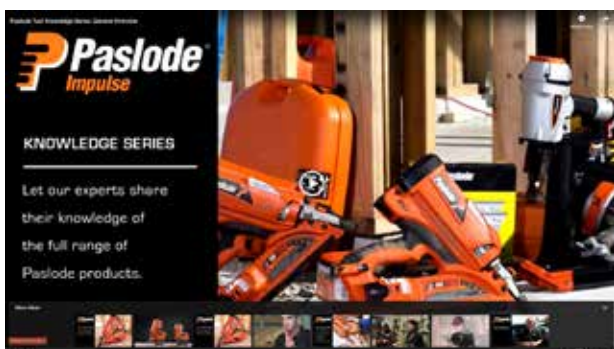
Now available at your local ITM store

www.spaxpacific.com

Unjamming your nail gun is simpler than you may think

Whether you have a Paslode Impulse tool, pneumatic tool or flooring equipment, sometimes it might get jammed. Clearing an obstructed nailer is simpler than you may think. This guide will help you find the right solution to fix your tool.

For a hands-on demonstration, visit www.paslode.co.nz/support where you will find a series of step by step cleaning and maintenance videos.



Safety first

Before addressing any issue on your nail gun, we need to make the tool safe – remove the fasteners and the battery and fuel cell. Now that your tool is inoperative, it's safe for you to clear the jam. Look down the nose of the gun to check to see if you can see a jam.



For other expert tips and troubleshooting advice, visit www.paslode.co.nz

How to unjam a nail gun:

1. Unscrew the two front nose bolts (FrameMaster) and separate the nose from the magazine; or lift the nose latch (TrimMaster), releasing the front nose plate.
2. Locate the stuck nail in the nose of the gun and remove it – sometimes this can be done just with your fingers, other times you may need the use of a screwdriver or set of pliers.
3. While you have the tool apart, it's a good time to give it a quick inspection:
 - Make sure there are no other blockages in the top of the magazine
 - Check that the driver blade has returned all the way to its back "rest" position
 - Make sure there is no other metal or paper jammed up in the top of the tool
4. Close the front nose and refix it.
5. Reinsert the battery and the fuel cell.
6. Reload the tool with fasteners.
7. Test to ensure a successful operation

Sometimes it's important to know the cause to clear a jammed fastener:

CAUSE	SOLUTION
Worn or damaged work contact element	Replace work contact element
Dented driver blade	Substitute driver
Incorrect nail size or type	Check that correct Paslode fasteners are being used
Broken fasteners	Replace fasteners
Loose magazine or nose screws	Tighten any loose components



TOP 5

11

BUSINESS ADVICE

Five ways to protect your reputation as you grow

**You've built up a good reputation.
You don't want to lose it.**

To achieve good strong profits for the long haul, you need to grow. Win bigger and better projects. Be able to command higher prices.

Unfortunately, as you grow, it can be hard to keep control. If staff are messing up jobs, fixing mistakes can be costly. When work is not done to your standards, it gets stressful, clients get let down, and it's your reputation on the line.

This is why many business owners get stuck at their current level of income. Or they try it for a while, but then scale back, deciding it's not worth it.

The thing is, running a local business comes down to relationships. Reputation is everything.

Here's how to protect it:

1 Keep the main thing, the main thing
Consistently delivering a quality outcome for your clients is essential. That's number one and the best insurance policy for your reputation.

If you build a great experience, customers will share their experience with others.

As you grow, you're going to have increased costs. To cover this, you need to charge more. You can only charge more if you give the value. Meaning you have to hold yourself to a higher standard of service.

Don't be the same. Be better. Let your team know that customer service is everyone's job. Set standards for behaviour. Include things like: punctuality, respecting property, leaving things tidy, polite language, and having a helpful accommodating attitude to customers and other trades onsite.

Keep lines of communication open. Keep customers informed. Use a client portal. Give multiple contact numbers and emails for all team members up the chain, including yours. Sort out problems early on.

Check in with clients at end of the job. Show them what you've achieved. Wow them with a thank you gift at handover.

CONTINUE >>

Also, it's important to manage customer expectations. Make sure they're realistic and everyone's on the same page. Explain your process. Educate them around what they're trying to achieve.

Be honest and transparent. When everything's out on the table, there are no surprises.

Make sure variations are agreed on and clearly documented so there are no arguments over the bill later.

2 Deliver exactly what you say you will

Quality is the best business plan. But you (and your high standards) can't be everywhere. It's vital to start documenting systems, checklists, policies and procedures ASAP.

Everything should go through the system, not through you. Get everything out of your head so there is a benchmark for whether work is up to scratch or not.

Robust systems allow you to: keep your team organised, keep projects on schedule, ensure all resources are available onsite, ensure everything is done right, and minimise mistakes - all while juggling multiple jobs.

Systems will set you free – and keep staff accountable to the same level of care and commitment you have (or close to it).

Remember your team is working within the infrastructure you've created. 94% of problems are a result of the system, not the people.¹

Reputation comes from consistency. Consistency makes you reliable and easy to deal with.

3 Don't cut all the ropes

Your employees are out there, representing you and your business every day.

You want them buying into your vision, your standards - and taking responsibility for their part. You also want to create an environment where they perform at their best.

Set them up for success. Make sure they know exactly what's expected of them. Set targets so they stay motivated, on track, and always know if they're winning. Install a reward system.

Invest in the best tools and equipment to get the job done to the highest possible standard (and boost productivity).

If you look after your staff, they'll look after your customers. Provide interesting projects. Give recognition for a job well done. Let them in on

things that are going on in the company. Provide ongoing training. Put an emphasis on safety.

Put the necessary checks in place so you're keeping tabs. Check in with your team at regular intervals, especially at critical points in larger jobs. Then you'll be able to intervene early if the job is going south.

Hold team meetings to ensure everyone's heading the same way. Touch base often in 1 on 1s. This should ensure you're well informed of any issues and not blindsided by a call from an irate customer or disgruntled employee ranting on Facebook about his boss that doesn't care.

Don't be afraid to move on a staff member with a bad attitude. Deal with it sooner, rather than later.

Staff theft is also not uncommon. Your name can get dragged through the mud if the media gets hold of the story. Your best chance of preventing this is background checks when hiring and keeping careful track of tools/materials so you know if anything goes missing.

4 Stack the odds in your favour

93% of customers are influenced by online reviews.² Build and manage your online reputation with purpose.

Maintain an active online presence (with a website and Facebook page at the least). Showcase your expertise and talk about what sets you apart from the rest. Explain your quality guarantee. Promote your awards and trade association memberships. Display before and after photos of your best work, and share success stories.

Make it easy for customers to leave a review.

Why not incentivise your team for positive reviews? Reward them anytime their efforts get your company a 5-star review!

Monitor for new reviews and mentions using Google Alerts.

Respond quickly to all comments on the same platform. Always be professional, helpful, polite. If you're in the wrong, own it, fix it, put things right. This is an opportunity to turn this client into a raving fan. If they're being unreasonable, a solid humble reply explaining the situation should make this clear to all.

Future clients will read your replies (especially replies to complaints) and formulate an opinion on what you're like to work with. They're looking for any hints you'll perform shoddy work, that you'll be hard to deal with, dishonest, a poor communicator, untidy, or whether you'll fix things if there's unforeseen problems.

5 The faster you go, the bigger the mess
82% of businesses fail because of strangled cashflow.³ Don't try to grow too big too fast. Don't try to run too many projects at once.

Growing too fast gets you into trouble, hurting your reputation as things quickly spiral out of control.

Suddenly you've run out of cash for suppliers, you're on stop credit, you've got no money for wages, and customers are furious you can't finish the build.

I've seen this play out too many times. It comes from not having the strong foundation and infrastructure needed to support your growth.

Remember what's happening in your business now is the result of what you put in 12 months ago.

Are you thinking strategically, playing the long game, pacing yourself, with a good business model and solid game plan?

You've got to watch your numbers like a hawk.

Make sure you have margin in the jobs (there's no point "growing" if there's no extra profit). Know which jobs you want and say no to the jobs you don't want. Play to your strengths. As a specialist you'll be able to build your reputation quicker.

by Daniel Fitzpatrick



Daniel Fitzpatrick is a business coach for trades & construction business owners. Find him at NextLevelTradie.co.nz



Want to set yourself up for success as you grow? Get my free "Next Level Your Profit" here: www.nextleveltradie.co.nz/guide

1.Doug Andrew 2018, <https://medium.com/the-mission/whos-to-blame-94-chance-it-s-a-system-failure-not-you-26396b2b3811>
2.Laurie Fullerton 2017, <https://www.thedrum.com/news/2017/03/27/online-reviews-impact-purchasing-decisions-over-93-consumers-report-suggests>
3.Michael Flint 2018, <https://www.preferredcfo.com/cash-flow-reason-small-businesses-fail/>

ROBINHOOD OVEN & COOKTOP COMBO



Contemporary black on black style makes for a simple yet stunning kitchen look. Design thinking for mindful living.



RHCC64T COOKTOP

- 4 Zones
- Touch Control
- 99 Minute Timer
- Child Lock
- Residual Heat Indicator
- 6000W



RHB077B OVEN

- 5 Functions
- 77 Litre Capacity
- Triple Layered Glass Door
- 120 Minute Mechanical Timer
- 10amp 'Plug n Play'

#RHCCP77B
60cm Touch Control Ceramic Cooktop
60cm 77L Built-In Electric Oven



\$899
EXCL GST

Some brands talk eco, we prove it.



Many brands talk about protecting the environment, but some go a bit quiet when asked for proof. That's why Pink® Batts® is proud to announce we've been awarded an Environmental Product Declaration (EPD), a globally recognised, independent assessment that says we're up there with the very best international glass wool manufacturers in terms of the life cycle environmental impact of our products and plant. As building professionals you're probably already aware of our history of reliability and safety. Now we've added an EPD, so you can be even more confident you're making the right choice with Pink® Batts® glass wool insulation.

Visit pinkbatts.co.nz for more information on our EPD and how we are raising the bar when it comes to caring for our country.





Will builders be responsible for product failure under proposed changes to the building act?

MBIE are working on some changes to the Building Act across several different areas. One of those is to include in the Act the regulation of building products and methods.

Current situation

Under the current law building product manufacturers and suppliers are not obligated to provide information about their building products. But if they do provide information, they must ensure it's accurate. Under consumer protection and commercial law, their goods must be fit for purpose, but this may not apply in all circumstances.

Builders are responsible for making sure they use the products that are specified, and that all the products they use comply with the building code. The Building Act's implied warranties also require the builder to ensure that all materials will be fit for purpose and new (unless stated otherwise). And

they are required to remedy defects for 10 years, including defective materials. If the defect can't be remedied, builders can be required to compensate homeowners for any reduction in value caused by the defect and pay damages.

So, if a product fails, you're responsible for fixing it. You can (and should) go back to the manufacturer, who must legally have supplied something that is fit for purpose. However, that assumes they're still trading; that you can get in touch with them (which can be difficult if they're overseas) and that they acknowledge their responsibility. Often, the best you can expect is to be compensated with replacement product, or for the value of the original materials. This doesn't account for the extra labour, time and expense involved in ripping out the defective materials, or the cost of other components damaged during this process that will also need replacing.

CONTINUE >>

MBIE'S proposal

As part of regulating building products (which they define as both single components and systems), manufacturers and suppliers would be required to make product information publicly accessible. For example, product information could be provided with the product or be easily accessible on the manufacturers' website. There would be a minimum level of information they would need to provide, such as their contact details, limitations of use, installation and maintenance requirements. However, they would not have to provide information on "building methods", which are defined as a specific way of using a building product. Failure to provide the minimum information would be an offence under the Act.

They are also proposing that the Act explicitly makes manufacturers and suppliers ensure their products are fit for purpose. But again, this would not apply to building methods. And if their product fails because it was used in a way different than its intended use, or because of incorrect installation, they would not be responsible.

It will also be law that builders cannot use a different building product or building method to the product or method specified in the building consent without an appropriate variation to the consent.

The responsibility of builders for products would also be clarified. This could include: 'ensuring that the building products and methods used result in building work that complies with the building code and the products and methods specified in the consent'. This basically means that builders will continue to be responsible for the products used. This doesn't necessarily even limit your responsibility to products that you're responsible for supplying but includes all the "products and methods used".

Insurance for product failure?

Given that builders are responsible if a product they've used fails, what insurance is available to protect you?

Public Liability

In general, public liability insurance is not intended to cover product failure. Some policies include an extension to cover "defective workmanship". For most insurers, this is limited to covering situations where the workmanship has caused physical damage. But because a product may not cause damage simply by being defective this clause would not help you.

Professional Indemnity

While this is intended to cover your liability for mistakes you make in your professional service, this generally excludes claims arising from the supply or installation of products.

10 Year Guarantee with Defects Waiver

If you provide your clients with a 10-year building warranty insurance policy that comes with a "waiver of subrogation" (such as those provided by Builtin and NZ Certified Builders) this is the best way to protect yourself from liability for supplying faulty products. When a homeowner claims on their policy the waiver means the insurer won't recover the cost of the claim from the builder. It's important to note there is a "stand down" period, usually one or two years after practical completion, before your waiver protection kicks in. So, if the defects are discovered during that initial period you're still not covered.

What else?

One of the best ways to manage your liability for defective products is to only work with products that you know and trust, from manufacturers that are well established and have a good reputation, good quality control and good warranty terms. This can be challenging if the architect has specified products that you're unfamiliar with or have concerns about. In that case it's important that you speak with the specifier to discuss your concerns.

Under the new proposals (and the current law) designers are responsible to ensure that the building products and methods they specify comply with the building code (provided they are properly installed). So, they have an interest in working with reputable, trusted products too.

IN A NUTSHELL

MBIE is proposing to make product manufacturers responsible for ensuring their products are fit for purpose. The manufacturers will have to supply information to builders to ensure they are used/installed correctly. Regardless of these changes, builders will still be responsible for the products they supply and if they fail, builders will still be responsible for remedying the failure. It's unclear if these changes will mean manufacturers are more likely to contribute to the full cost of fixing defects.

by Ben Rickard

Builtin Insurance Advisor

This article should not be relied upon as legal advice. The policy wordings from different insurers vary and you should seek your own advice as to the cover provided by your specific insurance policies

BUILTIN | INSURANCE

Builtin Insurance are New Zealand's trade insurance experts. For more information and an instant quote visit builtininsurance.co.nz or contact Ben Rickard at ben@builtin.co.nz or 0800 BUILTIN

Magnetic Catch Solutions

- Includes stainless steel power adjustment packers
- Self adhesive stainless steel cover plates
- Drill in rubber buffers



MC4
Mini 12mm concealed magnetic catch
Suitable for small applications



MC1
Adjustable strength 23mm magnetic catch
Ideal for standard doors



MC3
Heavy duty concealed magnetic catch
Ideal for oversized or pivot doors



MC5
Standard magnetic catch - 8 pack

includes
FREE
forstner
bit



PLASTIC CARPET FILM PROTECTOR

Haydn Carpet Film is a self-adhering clear polyethylene film with a pressure sensitive adhesive coating on one side for temporary carpet protection. It is a non-trip hazard that stays securely in place. It's used to protect carpet from heavy foot traffic during remodelling, moving, parties and painting.

#PCF1000

- 1m wide, 80 microns thick, 100m long
- For use on carpet only
- Easy peel leaves no adhesive residue
- Tough puncture resistant polyethylene film
- Reverse rolled for quick and easy application

BONUS

Buy a roll of 1m x 100m carpet film and receive a free roll of 270mm X 30m carpet film



ITM BEER MUG

FREE!
WITH
PURCHASE



Spend over \$100 on all products on this page and receive a free ITM beer mug.*

*Strictly while stocks last. Limit of two beer mugs per account



Weatherline gets thumbs up from down south.

Winstone Wallboards' recently launched GIB Weatherline® Rigid Air Barrier has just been installed on its first South Island home – and it has received rave reviews.

Christchurch installers Keith Cochrane and John Molten found the new exterior plasterboard easy to use, and said being able to score and snap it made the process fast and straight forward.

"To have the house closed in so quickly keeps the timber dry and makes for a nice working environment, as there's no wind or moisture finding its way in. It's a big advantage to have the house lockable and secure once the windows are in," says Keith, a Club GIB® Installer (CGI) member offering supply, fix and stop services predominately in the group housing sector.

The trump card for GIB Weatherline® is its ability to close houses in fast, thanks to its glass faced gypsum core rigid area barrier. But the product offers a raft of other benefits too. The pair noticed that it significantly cut down external noise even before the installation of insulation and internal linings, plus it made for an excellent bracing system, and reduced waste.

"It's great once you have GIB Weatherline® installed as bracing systems because you can take all the cross bracing down. That makes it really easy to work inside and you know the house is not going to move," says fixer John, who is a builder by trade.

"Waste can be minimal particularly if you can tell the pre-nailer to set the frames out at 1200 centre. Cut to length sheets make installation even faster and reduce waste even further which is good for the environment."

The pair needed a little time to get used to the taping, adding that a tape-master would be brilliant for the flat tapes, but both agreed GIB Weatherline® was a stellar product that performed really well.

"The product as itself is really good and we would both use it again".

**For further information call the
GIB® Helpline 0800 100 442.**

ITM – still keepin’ it reel

I’m not the sort of fella that looks back too often, I tend to always be looking forward to the next thing, new ideas, new challenges...new ways to catch a fish. But I’ve just spent a whole week of looking back and it’s not only been incredibly nostalgic, it’s been quite revealing just how much the past has shown me the best way forward.

Ok, that’s enough deep metaphorical stuff for a roof-tiler come fisherman, let me explain in literal terms. This week, the team here at ITM Fishing have been putting together a video for ITM stores that delves into how The ITM Fishing Show started. As soon as I spoke the first line in the video, “We started the show seventeen years ago” I paused, and thought to myself “is that right!?”.

Where it all started

It was in fact seventeen years ago I walked into the boardroom at ITM Support Office for a meeting to present a sponsorship proposal. I’d funded series one of ‘The Fishing Show’ with my mortgage and had no money left and no sponsor. I came out of that meeting with a handshake deal and the very next day we designed the logo for The ITM Fishing Show and away we went.

When I say ‘we’ I mean two guys, me a roof-tiler, and my mate Kerren, that was the total of our company. We had no TV experience, no marketing experience and no production company to help. Just a head full of ideas and enough passion to blind us from all the reasons that it should fail.

The ITM guy

I won’t take you down the path of all the nostalgic moments that came up in the making of the video, they’re best regaled over a beer. Instead, I want to talk about the relationship with ITM, because until putting together this video I’d never tried to sum it up in words, and to be honest it wasn’t easy to describe, because the relationship is so unique.

It’s hard to even label the relationship that exists between ITM and The ITM Fishing Show, technically it’s sponsorship, but that’s not how our fans see it. People see me and shout out, “Hey, it’s the ITM guy!” or “You’re the guy from ITM aye?” and they often



Joseph Parker on ITM Hook Me Up! How would you like to be hooked up with an experience like this?

ask questions like “Can you get ITM to get you to do more land-based fishing?”.

People think I work for ITM and that The ITM Fishing Show is part of ITM....well in many ways it’s true. The relationship has grown beyond the realms of normal sponsorship, where a corporate brand attaches its name to a team or event, to the point where people credit ITM for the show...and also complain to ITM when I’ve not worn a life jacket, or killed an innocent fish.

I took a look back at the last seventeen years, and how ITM Fishing has entertained, informed and inspired kiwis. We’ve won multiple awards along the way, but more importantly, we’ve been able to give back by leading the way on sustainable fishing, supporting numerous charities like Child Cancer and Big Buddy, and offer life changing experiences for kids for Make-A-Wish NZ, and of course the staunch support for LegaSea who are fighting to rebuild our fisheries. That’s worth remembering when you’re deciding where to get your next packet of timber – not all timber bears the same weight!

CONTINUE >>

Loyalty

I've not forgotten the faith ITM showed in this roof-tiler seventeen years ago, and the loyalty since. 'Loyal' is a good word to describe my relationship with ITM, it may seem a little old-fashioned, but it's underpinned everything we've been able to achieve so far.

Fish boy plays with the big fish

I've got one last anecdote that might better explain what I'm trying to say here. A few years back I ended up in the high-rollers room at Sky City playing poker. I'm not a gambler, much less a poker player or a high-roller, so I'd lost a lot of money to Aussie cricket legend Shane Warne who I learned was also a professional poker player. He was cool and calculated as he took thousands of dollars from everyone at the table, all the while remaining charming and funny, the absolute center of attention amongst a table of international cricket legends...oh and me, who he called "fish boy". I didn't mind being mocked, it was small price to pay to be seated with so many of my heroes.

Cut to the chase - it was the last hand of the night and I went all in. Opposite me, only Warne remained, all others had folded. There were several thousand dollars in the pot and the tension was unreal. I needed a Jack for an unlikely royal straight and without it, I had nothing. I was screwed and Warne knew it, his smug grin said it all.

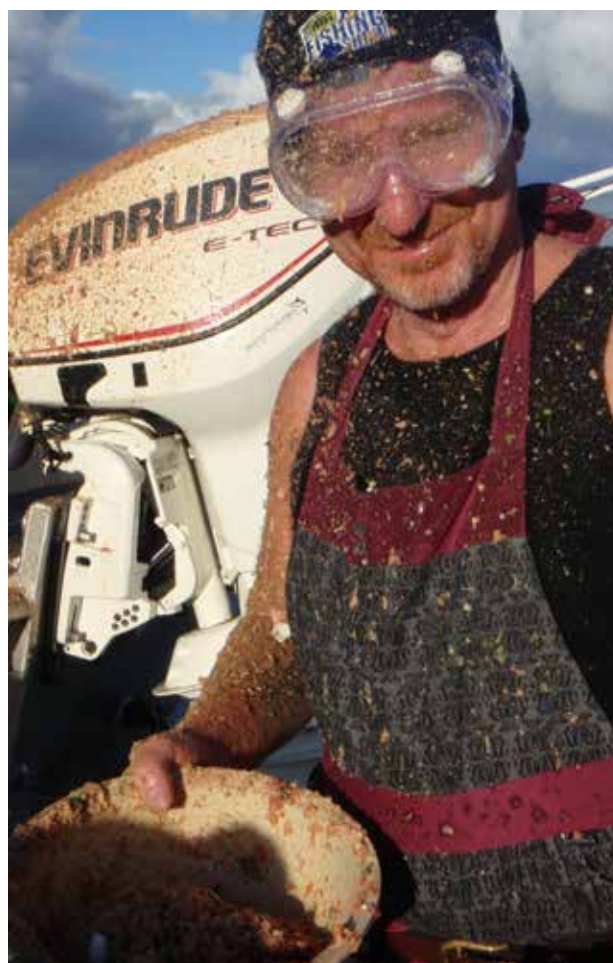
Just then the crowd that had gathered broke into a chant "I.T.M., I.T.M., I.T.M.!". Warne looked perplexed and asked "Fish boy, why are they chanting ITM?" The chant got louder "I.T.M., I.T.M., I.T.M.!". Warne appeared rattled for the first time and called out to security "Can you shut those guys up?!". Now the grin was on my face, the tide had turned.

I won't get into details of how it ended up, other than to say I shouted the crowd beers for the rest of the night, perhaps I'll fill you in on all the juicy details at the V8's or out on a fishing trip sometime.

Till then, keep on keepin' it reel.

Matt

Matt Watson.



The ITM Fishing Show fast became the number one outdoors and fishing brand in New Zealand... but the cooking segment 'Cooking with Matt and Pete' didn't do the same in the cooking genre. Tuna Coleslaw anyone?

The apprentice diary: entry #17

Uh oh, it's happened, I've had my first major balls-up, and it annoyingly involved concrete too!

It happened like this: I got one of my measurements wrong, well actually the measurement was right, it was just measured from the wrong place. So, part of my slab ended up 240mm too short, damn it.

Lessons were learned

Luckily, it was a fairly simple fix, but it took a new engineer's drawing and a few days to resolve. I guess in the grand scheme of things it wasn't too bad, and not too costly for my boss. I've taken massive learnings from it, firstly reading the plans a little better/closer than I used to, secondly where concrete is concerned, always get a workmate to take a fresh look at your measurements. I've also had to take some flak from the boys, but I know they have all been there too, so it's just part of the fun.



Although frustrating, and being somewhat disappointed in myself, I've been reminded to look at the positives, to look around at all the parts that have gone well, or that I have figured out with minimal help. It's these tasks that I couldn't do last year, or even six months ago that I can see that I am still learning and getting better. So I've moved on from my balls-up and we're back on track.

The roll of the dice

In other news, we've got a new guy that has started. He's a qualified builder with 10+ years experience. It's great to work with another qualified builder, as he has some choice tips and tricks, plus he's a nice guy too. I've even shown him a few tricks to make life simpler. So that's cool that even I am able to upskill someone with more experience than myself. However, with new workmates, comes the old dilemma of what radio station to listen to. With

a variety of requests, we have created the 'radio dice'. Created out of 6x2", it has everyone's name on it, and is rolled first thing, after smoko and then lunch. Whoever's name turns up, gets to choose the channel for that session.



Learning from others mistakes

As a final note, I've been working on a new build pretty much since the new year started. However, this week I've been helping out on a reclad project. It's a stark reminder of how the building trade can get it badly wrong at times.



This one is only 25 years old but is in bad shape. There are rotten balustrades around the deck, boundary joists, plenty of studs and bottom plates under windows etc. Although it looks bad, I take it as a positive that the owners are willing to do something about it, and have all the wet timber taken out, replaced, and put back together to create a safe house once again.

As always, till next time, stay safe.

by Stu Foster

Apprentice



Stu's knowledge nugget

Trying to nudge or brace heavy objects into place (joists, framing, steel beams etc)? As well as smashing it with a sledgehammer, you can try pulling it by cranking it with a heavy duty stop.

Care, guidance and the odd hardware project helps boys develop

Adult student, caring husband and a proven duty of care to others: this is all it took for Ken to qualify as a Big Buddy and make a huge difference to 11-year-old Wellington boy, Ollie.

Ken Turner is studying civil engineering, like his father and uncles before him. It took the 30-something Wellington resident a few years to come around to the realisation that going 'back to school' at Wellington's Weltech is what he should be doing long term – for ten years, Ken was a frontline cop in Auckland.

"I was actually looking for some sort of volunteering to do so I emailed Big Buddy and very quickly I was attending one of their meetings and going off for psych assessments. They were very thorough and, having been a policeman, I really liked knowing that not just anyone can join," says Ken.

When it comes to the weekend, they might just do "something like kick a ball around at the park for 2 hours or go to a hardware store to pick up some supplies and have a tinker around on a little project" says Ken.

"I think it's important that boys without father figures get the chance to do this more traditionally male-oriented stuff. Boys need to learn good values such as how to treat women properly, right through to working on a hardware project instead of giving in to boredom and finding trouble."



Ken's clear that he is definitely not there to replace Ollie's father, or to be a counsellor. Mum, Amanda, agrees, but she still sees great value and a deeper emotional dimension to her son having someone like Ken to call a friend.

"Whether the father is not there because he passed away or by choice, I feel boys can easily suffer from low self-esteem. I've noticed this in Ollie, as well as some anger which I feel is quite natural under the circumstances – his father left for Australia when he was small. For boys whose fathers left by choice, I think they can end up making that loss about them.

"One of the things I want to come out of this for Ollie is that he can feel 'good enough.' He can feel that someone really wants to spend time with him, to give him one-on-one attention. I'm pleased that someone is there to give that 'man factor' to my boy...Ken seems incredibly committed and responsible. He's a real gentle giant."

Big Buddy

HiKOKI tools put to the test

A crew of residential builders, from an apprentice to a builder with 30+ years' experience get their hands on a selection of new HiKOKI Multi Volt (36/18V) cordless power tools. Stu, the apprentice, summarises their findings.



HiKOKI products reviewed:

- DV36DA – 36V High Power Impact Drill
- WH36DA – 36V Triple Hammer Impact Driver
- C3606DA – 36V High Powered Deep Cut Circular Saw
- 18V Gasless Framing Nailer

First impressions

Straight out of the box, the HiKOKI tools all look and feel solid, well balanced and with ergonomically designed handle grips. The battery connection is intuitive as you would expect, and all tools can handle the extra large capacity battery as well as the standard.

Each tool has several modes which is cool, such as slow to fast, or quiet mode. One I like is on the impact driver and is a feature for driving in self tapping screws, it starts fast, then when the screw bites, it slows down to give more control. There are some fun yet practical features too, like the ability to turn the guide light on and off.

Pros

It's only been a month, but there's one word to describe the Multi Volt tools that all of the test team agreed on, 'powerful'. These tools are easily getting up there with corded tools, whether it be ripping down timber with the circular saw, driving in decking screws with ease using the impact driver, or drilling 20mm holes 250mm deep with the drill. They all do their job with ease.

The circular saw in particular has acquired the most 'I'm surprised at how good it is' comments from some of the more experienced builders who are used to the corded circular saws. And it really is a neat piece of kit. I haven't gotten my corded skilly out of my van since being given the HiKOKI.

One of the team said, "I've just given that HiKOKI impact driver a go, now my old one feels like a kids toy".

I personally like the nailer, as when you fire a nail the gun makes a sound like a laser shot from a Star Wars movie, very cool.

Another surprise is how much longer the batteries last in all the tools, and when they finally run out of juice, it's a speedy turn around to recharge, around 30 minutes. Great when you are chewing through the work.

Cons

If there are a few grumbles they would only be minor. Like the skilly has no handle to hook onto timber or scaffold when you are working on slopes such as on a roof. The impact driver sounds quite 'clacky' and may need a bit of noise dampening, but I can live with that. The main tool that I am still getting used to is the gasless nailer. It's clearly a clever tool, but sadly still a bit weighty when compared with the gas-powered rivals. One other thing I found was the points on the nose may need to be a bit pointier, as when shooting on a 45-degree angle, sometimes the nose slips along the timber rather than digging in.

Time will tell

We'll be doing a further review after six months, to let you know how the tools are going. In the meantime, if you are looking for a new or replacement set of cordless power tools, I recommend you visit your local ITM store and have a look at these HiKOKI products, you won't be disappointed.

by Stu Foster

Apprentice and part-time tool tester

How to navigate career breaks as an LBP

A break from work can happen due to circumstances outside your control, and you may not always know how long you will be off work for.

An accident or serious medical condition can keep you off the tools for months or even years. Family commitments might take you overseas, or out of the building industry for a time.

Managing your Licensed Building Practitioner (LBP) licence may be the last thing on your mind, but the process may be simpler than you think. If you intend to return to working as an LBP, or want to keep your options open, you may want to voluntarily suspend your licence to make it easier to return to carrying out restricted building work (RBW) at a later date. This will also reduce costs compared to maintaining a licence during the time you're not using it.

Putting your licence on voluntary suspension

You may request for your licence (or classes of licence) to be suspended for up to two years. While your licence is suspended, you cannot carry out or supervise RBW, however you are relieved from paying relicensing fees to maintain your licence. The public register will list your licence as suspended 'at the request of the practitioner', so while others know you are not licensed to work, clients will also know the suspension was not imposed by the Building Practitioners Board (the Board) or Registrar for disciplinary reasons.

To request voluntary suspension, go to the LBP website and fill in the 'Voluntary suspension of licence' form. You will need to:

- ☐ submit the completed form at least 10 working days before your elected suspension start date; and
- ☐ pay the required fee of \$50.00.

Why not just let your licence lapse?

If you do not renew your licence it will automatically become suspended for a year before it is cancelled (unless you relicense within that year). This may



suit some people who will be returning to work in a month or two. There are a few downsides to letting your licence suspend automatically rather than voluntarily, including:

- ☐ When you relicense, your relicensing date doesn't change, so you will effectively still be paying to be licensed while suspended.
- ☐ The suspension on the public register will be listed as 'Failure to comply with the conditions of licensing' and indicate you have fees owing.
- ☐ If it turns out you need more time off work, you may have to relicense before you want to return to work or risk having your licence cancelled and having to reapply.

Maintaining your skills maintenance

You will need to continue to maintain your skills while your licence is suspended by completing your required skills maintenance. Keeping up with your skills maintenance is a licensing requirement, but is also a good way to keep your knowledge up to date for when you do return to work.

While on voluntary suspension, you will still have access to the LBP online portal to add your skills maintenance activities. It is best to try and do some activities before you intend to return to work, so you don't have too much catching up to do when you apply to end your voluntary suspension. Reading Codewords and doing some elective activities may be achievable while recuperating or being away from the construction site. On-the-job learning may be more challenging to complete, and could require a bit of planning.

If it is less than two years since your last skills maintenance round, you may not need to have completed all your skills maintenance before getting your licence back. The licensing team will be able to assist you if you are unsure of your requirements.

Returning to work

You can revive your voluntarily suspended licence at any time by completing the 'End of voluntary suspension of licence' form on the LBP website. Once your request is received, you will be contacted to advise you of your requirements for uplifting your suspension. Requirements might include:

- paying all or some of a relicensing fee, and
- providing evidence of your skills maintenance activities while you have been on voluntary suspension.

Common mistakes

Sometimes LBPs contact the Ministry of Business, Innovation and Employment (MBIE) after their licence has been suspended or cancelled and ask to put their licence on hold. They may have been off work for months, but just haven't thought about their licence until they received the letter notifying

them that it is no longer active. However, to put a licence on voluntary suspension, it needs to be active. Therefore if your licence has been suspended because you did not renew on time, you may have to relicense before you can start a voluntary suspension, which can be a hassle.

It is much easier for you and the licensing team if you get in touch while your licence is still active. A voluntary suspension is cost effective, and can be lifted whenever you want within the two-year period. This gives you flexibility if you are not sure when you will be coming back

by Juliet Clendon

This article is relevant to these classes:

Senior Technical Advisor,
Occupational Licensing, MBIE



Your duty in labour-only contracts – Records of Work

The first part discussed the difference between liability and accountability and how this applies to building consents. This issue will look at an LBP's responsibility to provide accurate Records of Work (ROW) and produce quality work.

Records of Work

A ROW must be provided by each LBP completing restricted building work (RBW) on a project, as required by the Building Act 2004. The ROW must be supplied to the homeowner and the Territorial Authority.

A common complaint received by MBIE is that an LBP didn't provide a ROW for a range of reasons, including:

- misunderstanding that providing a ROW will generate additional liability for the work
- being complacent or forgetful about completing paperwork
- withholding the ROW due to a dispute regarding payment or quality of work.

None of these, however, are valid reasons not to provide a ROW. As an LBP you have an obligation

to provide the ROW, regardless of if there are contractual or payment disputes. You do not need to wait for the entire project to be complete to issue your ROW, just for your part of the work to be finished. In a situation where the contract has broken down, and you are unlikely to do any more work, you can still provide a ROW for the work you've already done.

The completed ROWs must also be accurate. An employer may find it easier to get one LBP to provide a ROW for all RBW completed within their class of licence, where in fact more than one LBP has carried out the RBW. Each LBP who has undertaken RBW must complete a ROW, or they will be in breach of their legal obligations. In other cases, an employer may be understaffed and request an LBP to provide a ROW stating that they supervised work done by unsupervised unlicensed workers. An LBP should resist doing this, as they may be held accountable for the work done.

If you complete a ROW, you should ensure that the details are correct, as it creates an accurate record of who did what RBW. If there is an issue with the RBW completed and you were the LBP that completed the ROW, it will be harder to prove that someone else is responsible for the work and you will expose yourself to the risk of disciplinary action.

Quality work

Aside from the right to carry out RBW, a building practitioner's licence shows the public and potential clients that you meet a minimum standard of competency. This provides confidence in your knowledge and skill, and raises you above an unlicensed building practitioner. Regardless of if you are directly hired by the homeowner or subcontracted, you must complete work to a professional standard and only do work you are competent to do. If you are learning a new technique within your licence class, ensure you get advice and support so you know you are doing it correctly. You will still need to complete a ROW, as you are the one doing the work.

It can be difficult to say no when an employer asks you to do work outside your competence or substandard work. There may be financial or time constraints putting pressure on the project. Your responsibility, however, is to only carry out building work that you can do competently and to a reasonable standard. To protect yourself

you could say no when an employer asks you to compromise your professional integrity to meet their targets. While you may not have to answer to the homeowner directly, you can still be held accountable by the Building Practitioners Board (the Board) for any negligent or incompetent work you do.

Disciplinary action

Working under a labour-only contract may reduce your liability in court, but it does not reduce your accountability as an LBP in front of the Board. If you fail to meet your obligations as an LBP, regardless of what your employer has instructed you to do, you may face disciplinary action. This could include fines and losing your licence for a period of time.

by Juliet Clendon

This article is relevant to these classes:



Senior Technical Advisor,
Occupational Licensing, MBIE

LEATHER TOOL APRONS

Prices valid until September 15th, 2019
or while stocks last.

OX Trade Suede Leather Pouch

#OX-T265202

- Heavy duty suede leather with clip buckle
- Tape clip and dual metal hammer hangers
- 2 Large inverted pockets, 2 medium, 6 small pockets
- Riveted for extra strength



\$59
EXCL GST

OX Pro 36" Leather Tool Pouch

#OX-P260701

- 2 Large inverted pockets, 2 medium, 6 small pockets
- Heavy duty split leather belt with roller buckle
- 2 metal hammer hangers with central tape clip
- Riveted for extra strength



\$89
EXCL GST

OX Pro Ulti Kit Builders Pouch

#OX-P264601

- High quality top grain leather with double prong roller buckle
- Easy tape clip and swinging hammer holder
- 4 Large pockets, chisel slide pocket, rule pocket and claw bar pockets + multiple small tool pockets
- Leg gap for extra user comfort
- Riveted for extra strength



\$139
EXCL GST

OX Pro 4-Piece Construction Rig

OX-P263604

- Top grain oil-tanned 'saddle' leather
- Heavy duty rivet reinforcement with caps
- Sliding pouches allow for figuration changes to increase user functionality
- 22 tool holders



\$159
EXCL GST

Codewords Quiz 1

How to navigate career breaks as an LBP

- 1. Why should you contact the licensing team sooner rather than later for a voluntary suspension?**
 - A. To ensure your licence doesn't expire
 - B. To save money on licensing, as you will not be paying for your licence while you aren't using it
 - C. To reduce stress
 - D. All of the above
- 2. After a voluntary suspension, what do you need to do to get your licence back?**
 - A. Complete and submit the 'End of voluntary suspension of licence' form and the licensing team will let you know what fees and skills maintenance are due
 - B. Pay the fees for a new licence application
 - C. Wait two years
- 3. Why is it better to have a voluntary suspension rather than let your licence lapse and have it automatically suspended?**
 - A. It saves money
 - B. The reason for suspension is shown on the public register
 - C. It reduces the risk of losing your licence and having to apply for a new one
 - D. All of the above.

Answers: 1) d, 2) a, 3) d.



ADD TO LBP ACTIVITY LOG

This article is from
Codewords Issue 90.
Use the ITM App to log
your activity today.



LICENSED
BUILDING
PRACTITIONERS

Codewords Quiz 2

Your duty in labour-only contracts

- 1. When should you provide a ROW to the homeowner and Territorial Authority?**
 - A. Once you have finished working on your section of the RBW
 - B. Once the entire building project is complete
 - C. Once the client has paid for the work completed
- 2. Your employer asks you to complete all the ROWs on a site, including for RBW completed by other LBPs and/or unlicensed builders you did not personally supervise. Why should you say no?**
 - A. If there is a problem with the RBW, it will be harder to prove you are not responsible for it
 - B. You are undermining the LBP scheme by enabling unlicensed and unsupervised builders to do RBW illegally
 - C. You could be disciplined by the Board for not complying with your obligations
 - D. All of the above
- 3. You are completing RBW within your licence class, but you are using a material or technique you are unfamiliar with, so you get another LBP with more experience to give you some tips and guidance. Who should complete the ROW?**
 - A. The other LBP providing guidance on the work, as they are the expert
 - B. You, as you are doing the work
 - C. Both you and the expert LBP
- 4. A project is running behind schedule. To try and catch up, your employer asks you to do extra work on a job which is outside your area of competence. What should you do?**
 - A. Agree, they are in a tight spot and being a team player will help to complete the project and make the client happy
 - B. Say no, because you might end up doing a poor job and the Board could penalise you personally for doing incompetent work
 - C. Agree, but only if someone who is competent assists or supports you so you can be assured you are doing it correctly
 - D. B & C are acceptable

Answers: 1) a, 2) d, 3) b, 4) d.

PLATFORM LADDER

Prices valid until September 15th, 2019
or while stocks last.

Telescopic platform ladder

#OXTPL03-05

- Height adjustable for working off a large safe platform at 3 variable heights
- Platform heights adjustable from 3-step (0.8m) to 5-step (1.4m) in seconds
- Set front and back stiles to varying heights for working on steps or uneven ground
- Handrail allows for 3 points of contact
- Large rubber feet for stable grip and hard wearing
- Rated to 150kg for industrial applications
- One-piece, smooth operation – simply folds flat and locks
- Can be fitted with accessories – tool bucket and full surround handrail

\$450
EXCL GST

EASY
ACCESS Co
Reach it the **easy** way



SEALANTS & ADHESIVES

Prices valid until September 15th, 2019
or while stocks last.

Sika® BlackSeal® Elastic

#440627

- 20 Litres
- Flexible bitumen based below ground waterproofing membrane
- Use on concrete, concrete block and brick work
- BRANZ appraised



BONUS
Elastic
Application
Brush
#485735

\$195
EXCL GST



Sikaflex® MS

#446247 White

#447530 Grey

- 300ml
- Multi-purpose sealant
- BRANZ appraised No.311 (2008)
- Highly flexible
- Paintable



\$15.90
EXCL GST



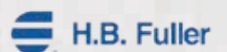
Sturdi Bond Construction Adhesive

#6029394179

- 375ml
- Bonds damp and treated timber
- Reduces squeaking
- Easy to gun out when cold
- Water resistant



\$6.50
EXCL GST



ITM BEER MUG

FREE!
WITH
PURCHASE



Spend over \$100 on all products on this page and receive a free ITM beer mug.*

*Strictly while stocks last. Limit of two beer mugs per account

Work faster with the Gecko Gauge



GECKO GAUGE

The Gecko Gauge is an innovative tool that helps increase installation efficiency for Linea™ Weatherboard. This easy to use tool gauges and supports the weatherboard for a one person install.

HEAD

holds the upper weatherboard

ADJUSTABLE HEAD

For 135, 150 and 180mm widths

TOE

Designed for 16mm Linea Weatherboard

LEVER

Secures the weatherboard in place

It also provides safety benefits on installs when one installer is present – specifically applicable when working on scaffolding.

Other benefits include:

- Quickly adjusts for all Linea Weatherboard sizes 135, 150 & 180mm
- Robust aluminium design for long term durability

Product code: 305941





Canterbury builders celebrate brilliant new facility

After years of dealing with post-quake rebuild issues, Hamptons ITM in Christchurch finally unveiled their new facilities in April this year, and builders throughout the region have given it a universal thumbs up.

"The reaction has been fantastic, all the builders are really positive about it," says Hamptons ITM Sales Manager Don Blair.

The showroom has been redeveloped, expanded to 540m² and modernised. But the biggest change on the site is the new purpose built 1200m² undercover timber facility.

"It's a bit of a coup for us in this area," says Don. "It's probably the largest undercover timber facility of its type around here, and more importantly, the building has been specifically designed to ensure optimal storage conditions of all our timber."

"In addition, the warehouse storage of our panel products has been extended to 2000m². The

greatest challenge was the staging of construction to allow us to continue to operate from the site."

Hamptons ITM has been operating at the same site in Ferry Road since 2001 but suffered significant damage in the February 2011 earthquake.

"When the quake hit Christchurch, we continued to operate," Don recalls. "There were thousands of people more affected than we were, and we had to keep operating so we could give the help and support many people needed."

"In our case, the building remained operational, but there was a lot of liquefaction and challenges with the building. We put temporary things in place and have been operating like that ever since, until everything was ticked off with the insurance company."

The redevelopment started mid-2017 and completion was achieved in November 2018, with a grand opening in April this year attended by over 250 local builders, suppliers and special guests including crew from Emirates Team New Zealand.

SIGN UP FOR BUILDING BUSINESS TODAY!

Reading this will contribute to your LBP skills maintenance requirements. It's quick and easy to subscribe online.

www.itm.co.nz/subscribe



SIX ISSUES PER YEAR

plus a monthly email newsletter.

(Make sure we have your email address)





We live to support those who live to build

NORTHLAND

- Bay of Islands ITM Haruru, Paihia 09 402 7703
- Dargaville ITM 09 439 8730
- Far North ITM Kaitia 09 408 3927
- Far North ITM Mangonui 09 406 0048
- Mangawhai ITM 09 431 4963
- Waipu ITM 09 432 0203
- Whangarei ITM 09 437 9420

AUCKLAND

- Albany ITM 09 415 6889
- Dayle ITM Avondale 09 828 9791
- Dysart ITM Glen Innes 09 521 3609
- Hillside ITM Glenfield 09 443 8101
- MacClures ITM Henderson 09 836 0088
- Mahia ITM Takanini 09 267 0234
- Matakana ITM 09 422 7525
- Pukekohe ITM 09 238 3678
- Tamaki ITM East Tamaki 09 274 4942
- **NEW LOCATION** Thomsons ITM
67-69 Hunua Road, Papakura 09 294 9410
- Tuakau ITM 09 236 8226
- Waiuku ITM 09 235 7289
- Warkworth ITM 09 425 1021
- Weck's ITM Patumahoe 09 236 3684
- Western ITM Kumeu 09 412 8148
- Western ITM Swanson 09 832 0209
- Western ITM Whenuapai 09 416 8164

WAIKATO/BAY OF PLENTY

- Acorn ITM Hamilton 07 856 6789
- Cambridge ITM 07 827 0953
- KKBS ITM Katikati 07 549 0689
- Matamata Post and Rails ITM 07 888 8189
- Mount ITM Mt Maunganui 07 928 4942
- Opotiki ITM 07 315 5984
- Otorohanga ITM 07 873 8079
- Tauranga ITM 07 541 1232

- Omokoroa ITM 07 552 5770
- Thomsons ITM Hamilton 07 849 3674
- Thomsons ITM Whatawhata 07 829 8518
- Timmo's ITM Te Awamutu 07 871 7545
- Triangle ITM Tokoroa 07 886 6611
- Whakatane Timber & Hardware ITM 07 307 0031

COROMANDEL

- Kopu ITM 07 868 9829
- Barrier ITM Tryphena 09 429 0466
- Coromandel ITM 07 866 8848
- Pauanui ITM 07 864 8579

CENTRAL NORTH ISLAND

- Braithwaite ITM Taumarunui 07 895 6881
- Central ITM Feilding 06 323 3400
- Central ITM Marton 06 327 5458
- Hometown ITM Foxton 06 363 8049
- Manawatu ITM 06 356 9490
- New Plymouth ITM 06 758 8939
- Stratford ITM 06 765 7800
- Taupo ITM 07 378 9899
- Tumu ITM Dannevirke 06 374 4260
- Turangi ITM 07 386 5736
- Waitara ITM 06 754 8822

HAWKE'S BAY

- Tumu ITM Gisborne 06 868 9599
- Tumu ITM Hastings 06 873 0999
- Tumu ITM Havelock North 06 872 9600
- Tumu ITM Napier 06 872 6222
- Wairoa ITM 06 838 7332

WELLINGTON/WAIRARAPA

- Crighton ITM Greytown 06 304 7193
- Crighton ITM Levin 06 368 4057
- Crighton ITM Seaview 04 568 3896
- Parapine ITM Upper Hutt 04 527 6800

- Tawa ITM 04 232 5999
- Tumu ITM Masterton 06 370 6060

NELSON/MARLBOROUGH

- Blenheim ITM 03 578 3049
- Havelock ITM 03 574 1018
- Kaikoura ITM 03 319 5447
- Motueka ITM 03 528 7254
- Nelson ITM 03 548 5487
- Picton ITM 03 573 6888
- Takaka ITM 03 525 0005

CANTERBURY/WEST COAST

- Ashburton ITM 03 307 0412
- Basher's ITM Amberley 03 314 8311
- Darfield ITM 03 318 7474
- Dyers Road ITM Bromley 03 373 6049
- Geraldine ITM 03 693 9397
- Greymouth ITM 03 768 0441
- Hamptons ITM Waltham 03 374 3333
- Hillside ITM Hornby 03 349 9739
- Kaiapoi ITM 03 327 8829
- McMullan Timber ITM Hokitika 03 755 8519
- McVicar ITM Harewood 0800 191 674
- ProBuild ITM Rolleston 03 324 3300
- Rangiora ITM 03 313 4862
- Timaru ITM 03 688 8074
- Waimate ITM 03 689 7427

DUNEDIN/OTAGO/SOUTHLAND

- E H Ball ITM Invercargill 03 218 3787
- Fraser Hardware ITM Balclutha 03 418 0170
- Gore ITM 03 208 0649
- Mosgiel ITM 03 489 8885
- Southbuild ITM Winton 03 236 6055
- Southern Lakes ITM Alexandra 03 445 0081
- Southern Lakes ITM Cromwell 03 445 0081
- Southern Lakes ITM Queenstown 03 451 1567

FOR YOUR NEAREST ITM STORE PHONE **0800 FOR ITM** OR VISIT **ITM.CO.NZ**

PRODUCTS ON PROMOTION: All prices exclude GST. Prices are valid August 1st until September 15th, 2019 unless specified otherwise. Some products may not be available in all ITM stores, but can be ordered in. FREE ITM Beer Mug: Applies to purchases made between August 1st and September 15th, 2019 and only while stocks last. Please note that the \$100 (excl GST) qualifier for the FREE ITM Beer Mug applies to each brand featured and cannot be made up of smaller amounts spent on individual brands e.g. Customers will qualify for the giveaway if they spend over \$100 on SIKA products, NOT if they spend \$50 on SIKA products and \$50 on Easy Access products. Purchases must be made on one invoice/account. Offer is limited to two per customer.





**AUCKLAND
SUPERSPRINT**
13-15 SEPT 2019



REV UP «YOUR» WARDROBE

**Spend over \$4,000+GST in-store during August and get
the official ITM Auckland SuperSprint hoodie and cap.**

1,300 hoodies/caps available nationwide. Strictly while stocks last.

www.itm.co.nz



Terms and conditions apply. Promotion valid from 1st August 2019 and strictly while stocks last. 1,300 packs available nationwide. Limit of one hoodie and cap per customer. Allow 21 days for pack to be delivered to ITM store for pick-up. If requested size for hoodie is no longer available, the next nearest size will be supplied. The qualifying spend of \$4,000 +gst can be a combination of any products sold at ITM and does not have to be on one invoice. Go to www.itm.co.nz/tradepromo for more details or to make a redemption, otherwise, talk to your ITM sales representative.